

*On September 1, 2010, South Central Service Cooperative (SCSC) took action to inform its members of the Kennedy & Graven, Chartered, Law Firm's hourly rates, volume discounts and three-year rate guarantee.*

### Kennedy & Graven Hourly Rates And Volume Discounts

Kennedy & Graven, Chartered, offers an opportunity for savings to school districts and charter schools with legal services from highly experienced attorneys at low rates through a tier cost system based on hours of service and in .10 of an hour billing increments. The rate structure is aimed at providing an hourly rate that lessens the financial burden on a school district or charter school whose circumstances require it to use a greater number of hours of legal services in a school year. At the same time, even moderate or occasional users of legal services also will greatly benefit from exceptionally-experienced attorneys who advise and counsel school districts at an overall value SCSC believes is unmatched by any other law firm.

This rate plan applies to virtually all attorney legal services provided to school districts and charter schools (including all labor and employment, student discipline, uninsured litigation and arbitration, special education, real estate, construction and general business matters). All hours of attorney legal services used by a school district or charter school count toward a district's total hours. Stated another way, all hours are counted—no matter which lawyer does the work.

The chart below reflects the three tiers of rates for attorney legal services, with **Tier A** listing the rate for users of attorney legal services from 1 to 50 hours; **Tier B** a 10% discount on hours used from 51 to 150; and Tier C reflecting a 15% discount on all hours above 150.

A.

STAFF	2010-2011 School Year	2011-2012 School Year	2012-2013 School Year	BASE RATE
Attorneys	\$185.00	\$190.00	\$190.00	Base Rates for individual districts using 1 through 50 attorney hours per school year
Paralegals	\$125.00	\$125.00	\$125.00	
Law Clerks	\$ 95.00	\$ 95.00	\$ 95.00	

B.

STAFF	2010-2011 School Year	2011-2012 School Year	2012-2013 School Year	10% DISCOUNT
Attorneys	\$166.50	\$171.00	\$171.00	10% Discount on attorney rates for individual districts after 50 through 150 attorney hours per school year
Paralegals	\$125.00	\$125.00	\$125.00	
Law Clerks	\$ 95.00	\$ 95.00	\$ 95.00	

C.

STAFF	2010-2011 School Year	2011-2012 School Year	2012-2013 School Year	15% DISCOUNT
Attorneys	\$157.25	\$161.50	\$161.50	15% Discount on attorney rates for individual districts after 151 attorney hours per school year
Paralegals	\$125.00	\$125.00	\$125.00	
Law Clerks	\$ 95.00	\$ 95.00	\$ 95.00	

**We invite you to call the Minneapolis office at 612-337-9300 or contact attorneys directly:**

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# Legal Services from Kennedy & Graven for South Central Services Cooperative Member School Districts and Charter Schools



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*Legal Services is Part of South Central Service  
Cooperative's Shared Services Program.*



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